

# DIVISION-D

## JOIN OUR TEAM

## ACCOUNT MANAGER

If you are looking for a unique and exciting opportunity representing Fortune 500 companies in a rapidly growing market, a position at Division-D is right for you! We're looking to hire full time digital media Account Managers. We offer a competitive salary, uncapped commission, attractive benefits and an exhilarating work environment.

### ABOUT THE ROLE:

Our digital media Account Managers are smart, detail-oriented, reliable and driven by results. They are responsible for working with the account executive team to optimize and build advertiser campaigns. Successful candidates will be: detail oriented, highly motivated, data driven, and sales & customer service oriented. Applicants must have a strong work ethic, be able to think outside of the box and have the ability to multi-task. This position is a full time paid position with room for advancement; compensation includes a strong base salary and the opportunity for healthy commission.

### CORE RESPONSIBILITIES:

- Negotiate online media space and manage online campaigns
- Analyze performance data and optimize campaigns to successfully meet and exceed client performance expectations
- Build strong relationships with publishers
- Share expertise and advise team on new campaign ideas and how to generate results
- Work with sales team on campaign optimizations to ensure client satisfaction

### REQUIREMENTS:

- Bachelor's Degree – Journalism and Business preferred
- Strong analytical, communication and writing skills
- Experience using Microsoft Office suite (Excel, Word, PowerPoint, Outlook, etc.)
- Ability to work independently and collaboratively in a team environment

### BENEFITS:

- Base salary plus an aggressive, consistent and stable commission plan with no cap
- Company Health Insurance Plan
- The best training program in the industry that focuses exclusively on proven best practices
- A fun work environment that encourages and rewards growth and performance
- Opportunities for advancement

### ABOUT DIVISION-D:

Division-D is a leading online advertising network and a digital media buying agency. We connect high quality, brand-name publishers with Fortune 500 advertisers.

We are interested in filling this position right away and will start conducting interviews immediately. Please email your résumé to [careers@divisiond.com](mailto:careers@divisiond.com). Please contact us with any questions you may have or to setup an interview.

### Division-D Recruitment Team

573-445-3083 [careers@divisiond.com](mailto:careers@divisiond.com)

Columbia, MO • Kansas City, MO • Chicago, IL • Raleigh, NC